

January 2, 2017

Dear Shellfish Growers,

The Rutgers University, New Jersey Aquaculture Innovation Center is implementing a new policy and practice for oyster seed production and sales beginning with the 2017 hatchery production season. The following specifics will be strictly followed to ensure transparency and equitability in meeting our objective to support the oyster aquaculture industry while maintaining an active, innovative research program to advance aquaculture.

1. Two seed sizes will be available in the 2017 season, seed retained on 1.5mm and 2.5mm screens.
2. We anticipate having both triploid and diploid seed available.
3. Pricing will be:

\$8.00/1000 for 1.5mm diploid (2n) = seed retained on a 1.5mm screen

\$12.85/1000 for 2.5mm diploid (2n) = seed retained on a 2.5mm screen

\$9.60/1000 for 1.5mm triploid (3n) = seed retained on a 1.5mm screen

\$14.40/1000 for 2.5mm triploid (3n) = seed retained on a 2.5mm screen
4. Existing customers are encouraged to place their orders before February 1, 2017. Orders placed after February 1st will be filled only after all preordered seed orders have been filled and pending availability of seed. New customers may place orders after February 1st. A wait list will be maintained for any excess production. Total anticipated seed production is 12 million annually. The AIC will do its best to meet all orders.
5. Angela White (angela.white@rutgers.edu) will be responsible for managing orders and billing. Matt Neuman (matt.neuman@rutgers.edu) will manage seed production and distribution.
6. All orders are to be placed with Angela White via an online Google Forms interface (https://docs.google.com/forms/d/e/1FAIpQLSdWj-c7kxUpCQjdbPfkByoTA_Hzypevw9B7rgHpyd0pHIfobw/viewform?c=0&w=1) before Feb 1 addressed to Angela White.
7. Order receipt will be confirmed via an email notification from Angela.
8. Seed will be distributed proportionally according to preferred pickup dates to the extent possible. Production and delivery dates can not be guaranteed. Small orders, 100,000 seed or less, may be filled from one production batch. Customers will sign for their orders at the time of receipt.
9. Customers will have one week after notification to pick up their order. During this period, seed will be reserved and maintained until pick-up or delivery.

10. Unclaimed orders will be redistributed with the next batch and the customer will forfeit that portion of their order until all other orders have been filled. Every effort will be made to refill the order at the end of the hatchery season once all other orders have been filled. Orders can be shipped at the request of the grower for the cost of shipping.
11. Customers will be required to provide a 10% down payment when the order is placed, and will be billed when they pick up each production batch with payment due within 30 days of delivery.
12. Limited nursery space at the AIC will be available to seed customers. A letter of interest directed to Mike De Luca must be received by February 1, 2017 in order to qualify. Nursery users will be expected to sign a use agreement that clearly explains access and operation policies.
13. Individuals wishing to purchase eyed larvae must express interest by February 1, 2017. A meeting will subsequently be held with AIC staff to determine production capacity, establish a production regime and determine production fees. Contact Matt Neuman (matt.neuman@rutgers.edu) for more information.

We believe these changes will better enable the AIC to serve an expanding oyster culture industry in NJ and a diversified research portfolio, and look forward to a successful production year.

Mike De Luca

Director, Aquaculture Innovation Center